# **VISION**

To be a dynamic and liberal media company with the aim to inform and entertain our target market, keeping in view the truth and authenticity element

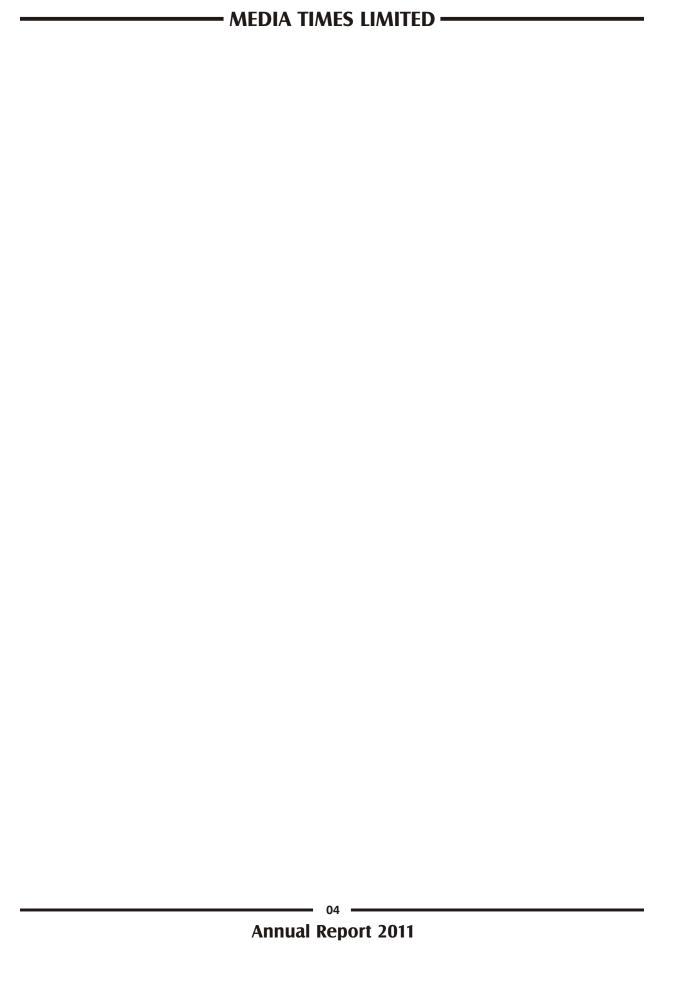
# **MISSION**

As a leading & diversified media company, our mission is to set new standards of customer satisfaction by gaining the higher market share and at the same time fulfilling our obligations towards our employees, vendors, investors and most important our readers and viewers



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# FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 30 JUNE 2011



# **COMPANY INFORMATION**

**Board of Directors** Aamna Taseer (Chairman)

Shehryar Ali Taseer (Chief Executive Officer)

Shahbaz Ali Taseer Shehrbano Taseer Omer Subhan Salamat Syed Kashan Hussain Kazmi

Maimanat Mohsin

Chief Financial Officer Waseem Raza

Audit Committee Aamna Taseer (Chairman)

Shahbaz Ali Taseer

Syed Kashan Hussain Kazmi

Company Secretary Nadeem Maqsood

Auditors Nasir Javed Maqsood Imran Ashfaq

**Chartered Accountants** 

Legal Advisers Ebrahim Hosain

Advocates & Corporate Counsel

Bankers Al-Baraka Islamic Bank

Bank Alfalah Limited Faysal Bank Limited

Habib Metropolitan Bank Limited

KASB Bank Limited NIB Bank Limited Summit Bank Limited Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

**Registrar and Shares Transfer Office**THK Associates (Pvt.) Limited

Ground Floor

State Life Building No.3,

Dr. Zia-ud-Din Ahmed Road Karachi

**(**021) 111-000-322

**Head Office** 103-C/II, Gulberg-III

Lahore, Pakistan (042) 35757591-4

Fax: (042) 35757590, 35877920

Registered & Main Project Office 41-N, Industrial Area, Gulberg-II, Lahore

**(**042) 35878614-9

Fax: (042) 35878620, 35878626



# NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 11<sup>th</sup> Annual General Meeting of the Shareholders of Media Times Limited ("the Company" or "MTL") will be held on **Monday**, 31 October 2011 at 01:00 p.m. at 103-C/II, Gulberg-III, Lahore, to transact the following business:

- 1. To confirm the minutes of last Extraordinary General Meeting held on 28 June 2011;
- 2. To receive, consider and adopt the audited financial statements of the Company for the year ended 30 June 2011 together with the Directors' and Auditors' reports thereon;
- 3. To appoint Auditors for the year ending 30 June 2012 and fix their remuneration;

By order of the Board

Lahore: 07 October 2011

Nadeem Maqsood Company Secretary

# **Notes:**

- 1) The Members Register will remain closed from 22 October 2011 to 31 October 2011 (both days inclusive). Transfers received at THK Associates (Pvt.) Limited, Ground Floor, State Life Building-3, Dr. Ziauddin Ahmad Road, Karachi, the Registrar and Shares Transfer Office of the Company, by the close of business on 21 October 2011 will be considered in time for the purpose of Annual General Meeting.
- 2) A member eligible to attend and vote at the meeting may appoint another member as proxy to attend and vote in the meeting. Proxies in order to be effective must be received by the company at the Registered Office not later than 48 hours before the time for holding the meeting.
- 3) In order to be valid, an instrument of proxy and the power of attorney or other authority (if any) under which it is signed, or a notarially certified copy of such power of attorney, must be deposited at the Head office of the company, 103-C/II, Gulberg-III, Lahore, not less than 48 hours before the time of the meeting.
- 4) a) Individual beneficial owners of CDC entitled to attend and vote at the meeting must bring his/her participant ID and account/sub-account number along with original NIC or passport to authenticate his/her identity. In case of Corporate entity, resolution of the Board of Directors/Power of attorney with specimen of nominees shall be produced (unless provided earlier) at the time of meeting.
  - b) For appointing of proxies, the individual beneficial owners of CDC shall submit the proxy form as per above requirement along with participant ID and account/sub-account number together with attested copy of their NIC or Passport. The proxy form shall be witnessed by two witnesses with their names, addresses and NIC numbers. The proxy shall produce his/her original NIC or Passport at the time of meeting. In case of Corporate entity, resolution of the Board of Directors/Power of attorney along with specimen signatures shall be submitted (unless submitted earlier) along with the proxy form.
- 5) Members are requested to notify any change in their registered address immediately.

# DIRECTORS' REPORT TO THE SHAREHOLDERS

The Directors of **Media Times Limited** ("MTL" or "the Company") are pleased to present the annual report to the members along with the annual audited financial statements of the Company for the year ended 30 June 2011.

# **Industry Overview**

Economic depression locally and globally has taught media industry to adjust according to its means. Cost effective measures not only in production and operations but also in human resource utilization has enabled the industry to keep its pace and survive. Increase in the price of materials like paper and production ingredients like electricity has forced the media industry to maintain its advertisement tariff, if not to increase. An innovative method to attract advertisers and dig out "out of the box" advertising solutions is the need of the time for media industry.

# **Financial Overview**

The company posted after tax loss of Rs.163 million as compared to Rs.73 million in corresponding period last year. Increase in loss was mainly due to decrease in revenue as well as increase in operational costs. During the period under review revenue of the company decreased to Rs.379 million as compared to Rs.499 same period last year, whereas gross profit margin dropped to 13% as compare to 25% last year.

Detailed results of the Company for the year are disclosed in the financial statements accompanying this report; however highlights for the year are as follows:

	2011 (Rs. in	2010 Millions)
Profit and Loss Account		
Revenue	379	499
Gross Profit	52	124
Loss after Taxation	(163)	(73)
EPS Basic & Diluted- (Rupees)	(1.22)	(0.55)
Balance Sheet		
Non Current Assets	1,721	1,643
Net Current Assets	(12)	159
Non Current Liabilities	496	437
Share Capital and Reserves	1,202	1,365

Keeping in view the economic conditions in the country and tough competition in the media industry, the Management is focusing on tapping additional available revenue sources in the market and reduction in current costs while maintaining the quality we provide and making progress towards Company's long term goals.

In last Annual General Meeting of the Company a special resolution was passed by the Shareholders of the Company for issuance of ordinary shares of the Company upto the extent of Rs. 425.00 million by way of otherwise than rights to First Capital Securities Corporation Limited ("FCSC") at par value of Rs. 10.00 each for the purpose of conversion of long term loans/advances along with mark-up earlier provided to the Company.

Thereafter, instead of issue of shares by way of otherwise than rights the Board of Directors of the Company has decided to issue right shares @ 1 right share for every 3 shares held i.e. 33.33%, the purpose of right issue is to utilize the proceeds of right issue repayment of loans/advances of FCSC. It is expected that this right issue will be completed by the end of second quarter of the financial year 2012.

# **Operational Overview**

# **Print Media**

"Daily Times", a nationwide English daily newspaper printed from Lahore, Karachi and Islamabad caters to the needs of the whole family and is considered to be amongst the leading English newspapers in the country in terms of circulation and enjoys a high level of respect & credibility. Professional editorial team, attractive layout, detailed coverage of national and international news, lively entertainment section and devoted teams of operations, circulation, sales & marketing people, all have contributed significantly towards newspaper's growth and popularity. The paper's allied weekly magazines and segments like Sunday, Boss and Wikkid provide content for entertainment and fashion industry, business & corporate sector and children.

Ever increasing prices of raw materials and energy has made things bit difficult to manage. Concentration on advertising revenue and to cut wastages in production and distribution processes remained the key to survive. At the same time countering upcoming competition was an uphill task. A large scale effort to cut operational and distribution wastages was made and was successfully done.

"Aajkal" an Urdu daily newspaper, is successfully maintaining its market position since its launch and continuously striving to improve circulation as well as advertising share across Pakistan.

# **Electronic Media**

After one year of launch of zaiqa, it has captured a reasonable share of this niche market. All major advertisers of this sector advertised on Zaiqa and it has become a household name in consumer classes especially women. Excellent programming along with best names of industry chefs has made Zaiqa a very distinctive channel to watch. Innovative programming is being introduced to further increase the market share of this product and finally improve its revenue stream.

# **Future Outlook**

Consolidation of production resources and best utilization of human resource is the key to future of media Times. Increase in revenue requires a lot of different avenues to be explored both in marketing techniques as well as in production creativity. Management at Media Times is continuously improving and exploring new avenues to establish a strong foothold in future cutthroat competition threats. Advancements in equipment and new areas of technical expertise are part of planning along with advertisement revenue enhancement strategies in future. Management of Media Times is extremely committed to excellence in all fields of its operation to not only maintain its market share but also improve it to survive the tough times.

# Changes in the Board of Directors

Directors of Media Times Limited wish to place on record their deepest condolences for the tragic assassination of Mr. Salmaan Taseer, Chairman of the Group and Governor of Punjab on 4th January 2011. We further wish to commend Mr. Salmaan Taseer's contribution to the creation and nurturing of Media Times Limited into one of the major print/electronic media houses of the country. The Directors also want to place on record that Mr. Salmaan Taseer's towering presence and personality will be sorely missed by us all.

During the month of January 2011 Mr. Shehryar Ali Taseer was appointed as Chief Executive Officer and Mr. Omer Subhan Salamat was appointed as Director due to assassination of Mr. Salmaan Taseer. Mrs. Aamna Taseer was appointed as Chairman of the Company in place of Mr. Salmaan Taseer.

Election of directors was held during the month of June 2011 and all the retiring/existing directors were re-appointed for a further period of three years.

# **Board Meetings during the year**

Six Meetings of the Board of Directors were held during the period 01 July 2010 to 30 June 2011. Attendance by each Director is as under:

Director	Meetings attended
Mr. Salmaan Taseer (Late)	2
Mrs. Aamna Taseer	6
Mr. Shahbaz Ali Taseer	6
Mr. Shehryar Ali Taseer	6
Miss. Shehrbano Taseer	6
Mr. Omer Subhan Salamat	1
Syed Kashan Hussain Kazmi	5
Mrs. Maimanat Mohsin	-

The business of the company is being run under the supervision of Board of Directors; Mr. Shehryar Ali Taseer, in the capacity of Chief Executive was entitled for monthly gross salary of Rs. 100,000 per month along with employee benefits as per Company policy.

### **Audit Committee**

The Board of Directors in compliance with the Code of Corporate Governance has established an Audit Committee consisting of following Directors.

Aamna Taseer Chairman of the committee and Non-Executive Director

Non-Executive Director Shahbaz Ali Taseer Syed Kashan Hussain Kazmi Non-Executive Director

During the year Mr. Omer Subhan Salamat appointed in place of Mr. Shehryar Ali Taseer and Syed Kashan Hussain Kazmi was appointed in place of Mr. Omer Subhan Salamat.

# **Code of Corporate Governance**

This statement is being presented to comply with the "Code of Corporate Governance" (Code) contained in the Listing Regulations of the Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Code. The directors hereby confirm the following as required by clause (xix) of the Code.

The financial statements together with the notes drawn up by the management present fairly the company's state of affairs, the result of its operations, cash flow and changes in equity.

Proper books of accounts have been maintained by the company.

Appropriate accounting policies have been consistently applied in the preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.

The international accounting standards, as applicable in Pakistan, have been followed in the preparation of financial statements and departure there from (if any) is adequately disclosed.

The system of internal control is sound in design and has been effectively implemented and monitored.

There are no doubts upon the company's ability to continue as going concern.

There has been no departure from the best practices of Corporate Governance, as detailed in the listing regulation

The key operating and financial data for the last six years is annexed.

There are no statutory payments on account of taxes, duties, levies and charges which are outstanding and have not been disclosed in annexed accounts.

# **Trading of Directors**

During the financial year, the trading in shares of the Company by the Directors, CEO, CFO, Company Secretary and their spouses and minor children is given in Annexure - 1

# **Auditors**

Statutory Auditors, Messrs Nasir Javaid Maqsood Imran Ashfaq., Chartered Accountants, retire at the ensuing Annual General Meeting and, being eligible, have offered themselves for re-appointment. The Board of Directors endorses the recommendation of the Audit Committee for the re-appointment of Messrs Nasir Javaid Maqsood Imran Ashfaq, Chartered Accountants as the auditors of the Company for the financial year ending 30 June 2012.

# Pattern of Shareholding

The pattern of shareholding as required under Section 236 of the Companies Ordinance, 1984 is enclosed.

# **Appropriations**

Keeping in view of the results of the operations and being no sufficient reserves available, the directors have recommended no dividend/payout be paid for the financial year under review.

# **Earnings per Share**

Earnings/(Loss) per share for the financial year ended 30 June 2011 is Rs. (1.22) (2010: Rs. (0.55)).

# Acknowledgements

Directors take this opportunity to place on record their appreciation of the dedication and commitment of employees at all levels that has made MTL to become one of the leading media companies in Pakistan. MTL continues to rely on its employees for its future expansion and believes in the mutual sharing of rewards that are a result of the endeavors of its employees. Directors thank and express their gratitude for the support and co-operation received from the Central and State Governments and other stakeholders including viewers, producers, vendors, financial institutions, banks, investors, service providers as well as regulatory and governmental authorities.

For and on behalf of the Board of Directors

**Lahore** 28 September 2011

Shehryar Ali Taseer Chief Executive Officer

# Annexure-1

# TRADING BY BOARD MEMBERS, COMPANY SECRETARY, CFO AND THEIR SPOUSE & MINOR CHILDREN

Directors	Opening balance as on 01-07-2010	Purchase	Bonus	Sale	Closing balance as on 30-06-2011
Salmaan Taseer (Late)	9,035,172	130,000	-		9,165,172
Aamna Taseer (CEO)	1,000	-	-	-	1,000
Shahbaz Ali Taseer	600	-	-	-	600
Shehryar Ali Taseer	600	-	-	-	600
Shehrbano Taseer	500	-	-	-	500
Maimanat Mohsin	560,500	-	-	-	560,500
Omer Subhan Salamat	-	500	-	-	500
Syed Kashan Hussain Kazmi	-	500	-	-	500
Spouces	-	-	-	-	-
Minor Children	-	-	-	-	-
Chief Financial Officer					
Waseem Raza	-	-	-	-	-
<b>Company Secretary</b>					
Nadeem Maqsood	-	-	-	-	-

# **KEY OPERATING AND FINANCIAL INDICATORS**

KEY INDICATORS Rupees

		2006	2007	2008	2009	2010	2011
Operating result							
Net Revenue		194,373,535	269,964,655	460,534,464	504,415,423	498,588,391	378,729,276
Gross profit/ (loss)		45,458,391	106,247,888	231,282,203	179,596,481	124,451,103	51,803,673
Profit / (loss) from operation		(18,397,191)	38,263,773	97,793,018	(7,501,300)	(68,655,195)	(153,191,831)
Profit / (loss) before tax		(29,110,539)	35,337,979	133,355,529	(23,758,875)	(108,304,127)	(226,498,386)
Profit / (loss) after tax		(24,505,387)	27,776,167	109,682,935	(2,578,657)	(73,627,367)	(163,162,658)
Financial Position							
Shareholder's equity		149,921,596	348,093,913	1,125,579,140	1,438,689,890	1,365,062,523	1,201,899,865
Property, plant & equipment-op	erating	115,904,535	135,006,167	1,118,958,250	1,133,914,950	1,234,004,913	1,333,004,815
Net current assets		10,001,287	79,448,098	92,729,643	173,546,031	158,922,289	(12,480,956)
Profitability							
Gross profit/(loss)	%	23.39	39.36	50.22	35.60	24.96	13.68
Operating profit/(loss)	%	(9.46)	14.17	21.23	(1.49)	(13.77)	(40.45)
Profit before tax/(loss)	%	(14.98)	13.09	28.96	(4.71)	(21.72)	(59.80)
Profit after tax/(loss)	%	(12.61)	10.29	23.82	(0.51)	(14.77)	(43.08)
Performance							
Fixed assets turnover	Times	1.68	2.00	0.41	0.44	0.40	0.28
Return on equity	%	(16.35)	7.98	9.74	(0.18)	(5.39)	(0.136)
Return on capital employed	%	(19.29)	7.47	6.92	(0.14)	(4.33)	(0.106)
Liquidity							
Current	Times	1.12	1.68	1.22	1.49	1.72	0.96
Quick	Times	0.97	1.55	0.92	1.01	1.61	0.93
Valuation							
Earnings/(loss) per share	Rs.	(1.41)	1.59	1.40	(0.02)	(0.55)	(1.22)
Break up value per share	Rs.	8.63	19.89	11.20	10.73	10.18	8.96

# ----- MEDIA TIMES LIMITED -----

# PATTERN OF SHAREHOLDING **AS AT 30 JUNE 2011**

# INCORPORATION NUMBER: (0042608 OF 26-06-2001)

No. of		Share holdings		Shares Held
Shareholders	From		То	Shares field
92	1	-	100	1,603
86	101	-	500	40,716
15	501	-	1000	13,178
14	1001	-	5000	34,796
1	5001	-	10000	6,000
2	15001	-	20000	31,510
1	30001	-	35000	31,386
1	35001	-	40000	36,560
1	105001	-	110000	110,000
1	560001	_	565000	560,500
1	665001		670000	669,700
1	1075001	-	1080000	1,079,669
1	1080001	-	1085000	1,081,035
1	1140001	-	1145000	1,145,000
1	2480001	-	2485000	2,483,373
1	2730001	-	2735000	2,732,000
1	3435001	-	3440000	3,440,000
1	4195001	-	4200000	4,199,500
1	4995001	-	5000000	5,000,000
1	6020001	-	6025000	6,021,000
1	9160001	-	9165000	9,164,672
1	12355001		12360000	12,358,615
1	24625001		24630000	24,629,000
1	25990001		25995000	25,993,431
1	33275001		33280000	33,275,014
229				134,138,258

# - MEDIA TIMES LIMITED -----

# PATTERN OF SHAREHOLDING AS AT 30 JUNE 2011

Categories of shareholders	Shares held	Percentage
Directors, Chief Executive Officer, and their spouse and minor children	564,200	0.421
Associated Companies, undertakings and related parties.	36,353,815	27.102
NIT and ICP	-	-
Banks, Development Financial Institutions, Non Banking Financial Institutions	5,033,000	3.752
Insurance	-	-
Modarabas and Mutual Funds	-	-
Share holders holding 10% or more	91,417,114	68.151
General Public a) Local b) Foreign	10,516,496	7.840
Others: - Joint Stock Companies - Foreign Companies	47,726,033 33,944,714	35.580 25.306

Note: Some of the shareholders are reflected in more than one category.

# ----- MEDIA TIMES LIMITED -----

# PATTERN OF SHAREHOLDING AS PER LISTING REGULATIONS AS AT 30 JUNE 2011

Shareholders' Category	Number of Shares held
Associated Companies, undertaking and related parties	Shares neta
First Capital Securities Corporation Limited Worldcall Telecom Limited Mileage (Pvt) Limited	32,148,669 4,199,500 5,646
Directors, CEO and their Spouse and Minor Children	
Aamna Taseer	1,000
Shahbaz Ali Taseer	600
Shehryar Ali Taseer	600
Shehrbano Taseer	500
Mrs. Maimanat Mohsin	560,500
Umer Subhan Salamat	500
Syed Kashan Hussain Kazmi	500
Public Sector Companies and Corporations	47,726,033
Banks Development Financial Institutions, Non-Banking Finance Institutions, Insurance Companies, Modaraba and Mutual Fund etc.	5,033,000
Shareholders holding 10% or more voting interest in the Company	
First Capital Securities Corporation Limited	32,148,669
Morgan Stanley & Co. Inc	33,275,014
First Capital Equities Limited	25,993,431

# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED 30 JUNE 2011

This statement is being presented to comply with the Code of Corporate Governance contained in listing regulations of Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- 1) The Board of Directors comprise of seven Directors. The Company encourages representation of independent non-executive directors on its Board. At present the board includes at least 2 independent non-executive directors.
- 2) The Directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3) All the resident directors of the Company are registered as taxpayers and none of them has convicted by a Court of competent jurisdiction as a defaulter in payment of any loan to a banking company, a DFI or an NBFI. No one is a member of Stock Exchange.
- 4) All casual vacancies occurring in the Board were filed up by the directors within 30 days thereof.
- 5) The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the directors and employees of the Company.
- 6) The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7) All the powers of the board have been duly exercised and decisions on material transactions.
- 8) The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9) The Board arranged orientation courses for its directors during the year to apprise them of their duties and responsibilities. Further the certification of directors under "The Board Development Series" program offered by Pakistan Institute of Corporate governance is in progress.
- 10) The Board has approved appointment of Company Secretary, Chief Financial Officer and Internal Auditors including remuneration and terms and conditions of employment, as determined by the CEO.

- The Directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- The Directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding
- 14) The Company has complied with all the corporate and financial reporting requirements of the Code.
- The Board has formed an Audit Committee. At present the committee includes three non-executive directors including the chairman of the committee.
- The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17) The Board has set-up an effective internal audit function having suitable qualified and experienced personnel who are conversant with the policies and procedures of the Company.
- The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19) The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20) The Company has fully complied with the requirements on related party transaction to the extent as contained in the listing regulations of Stock Exchanges(s).
- 21) We confirm that all other material principles contained in the Code have been complied with.

For and on behalf of the Board

Lahore 28 September 2011

Shehryar Ali Taseer Chief Executive Officer

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of "Media Times Limited" (the Company) to comply with the Listing Regulation No. 35 of Chapter XI of the Lahore Stock Exchange (Guarantee) Limited & Karachi Stock Exchange (Guarantee) Limited where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A Review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the status of the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance effective for the year ended June 30, 2011.

LAHORE 28 September 2011

Nasir Javaid Maqsood Imran Chartered Accountants Muhammad Maqsood

# **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed statement of financial position of **MEDIA TIMES LIMITED** ("the Company") as at June 30, 2011 and the related income statement, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit.

It is the responsibility of the company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance; 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- in our opinion, proper books of account have been kept by the company as required by the Companies Ordinance, 1984;
- (b) in our opinion:
  - (i) the statement of financial position and income statement together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - (ii) the expenditure incurred during the year was for the purpose of the company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, income statement, statement of comprehensive income, statement of cash flows and statement of changes in equity together with the notes forming part thereof conform with the approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the company's affairs as at June 30, 2011; and of the Loss, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

LAHORE 28 September 2011

Nasir Javaid Maqsood Imran Chartered Accountants Muhammad Maqsood

# STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2011

	Note	2011 Rupees	2010 Rupees
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment Intangible assets Long term deposits Television program costs Deferred taxation	3 4 5 6 7	1,333,004,815 $152,907,170$ $14,537,706$ $50,170,535$ $170,328,653$ $1,720,948,879$	1,324,349,538 153,173,970 9,984,926 52,634,756 102,981,740 1,643,124,930
CURRENT ASSETS		1,720,540,075	1,013,121,730
Inventories Current portion of television program costs Trade debts Loans and advances Deposit & prepayments Other receivables Cash and bank balances	8 6 9 10 11 12 13	7,154,508 76,953,897 134,580,854 19,210,116 5,730,724 17,438,125 7,824,258 268,892,482	24,156,017 73,016,734 196,072,374 21,106,509 20,474,481 25,839,092 18,461,424 379,126,631
TOTAL ASSETS		1,989,841,361	2,022,251,561
EQUITY AND LIABILITIES			
Share Capital and Reserves Authorized capital 140,000,000 (2010: 140,000,000) ordinary shares of Rs. 10 each.  Issued, subscribed and paid up capital Share premium Unappropriated (loss)	14 15	1,400,000,000 1,341,382,580 76,223,440 (215,706,155) 1,201,899,865	1,400,000,000 1,341,382,580 76,223,440 (52,543,497) 1,365,062,523
NON CURRENT LIABILITIES Long term finances Staff retirement benefits Liabilities against assets subject to finance lease	16 17 18	441,484,904 54,438,208 10,644,946 506,568,058	391,629,002 45,229,862 125,834 436,984,698
CURRENT LIABILITIES Trade and other payables Interest and mark-up accrued Short term borrowings Current maturities of long term liabilities	19 20 21 22	215,305,749 3,956,128 50,000,000 12,111,561 281,373,438	128,843,485 984,777 51,262,745 39,113,333 220,204,340
Contingencies and commitments	23	-	-
TOTAL EQUITY AND LIABILITIES		1,989,841,361	2,022,251,561

The annexed notes 1 to 37 form an integral part of these financial statements.

Lahore: Chief Executive Director 28 September 2011

# —— MEDIA TIMES LIMITED —————

# **INCOME STATEMENT**FOR THE YEAR ENDED 30 JUNE 2011

	Note	2011 Rupees	2010 Rupees
Revenue -Net	24	378,729,276	498,588,391
Direct cost	25	(326,925,603)	(374,137,288)
Gross profit		51,803,673	124,451,103
Operating cost	26	(204,995,504)	(193,106,298)
Operating loss		(153,191,831)	(68,655,195)
Finance cost	27	(82,929,801)	(42,452,371)
		(236,121,632)	(111,107,566)
Other operating income	28	9,623,246	2,803,439
Loss before taxation		(226,498,386)	(108,304,127)
Taxation	29	63,335,728	34,676,760
Loss after taxation		(163,162,658)	(73,627,367)
Loss now shows thosis and diluted	30	(1.22)	(0.55)
Loss per share - basic and diluted	30	(1.22)	(0.55)

The annexed notes 1 to 37 form an integral part of these financial statements.

Lahore: Chief Executive Director 28 September 2011

# STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2011

	2011 Rupees	2010 Rupees
Loss after taxation	(163,162,658)	(73,627,367)
Total comprehensive loss for the year	(163,162,658)	(73,627,367)

The annexed notes 1 to 37 form an integral part of these financial statements.

Lahore: 28 September 2011 **Chief Executive** 

Director

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2011

	Note	2011 Rupees	2010 Rupees
Cash flows from operating activities			
Cash generated from operations	32	169,046,336	259,896,562
(Increase)/decrease in long term deposits		(4,552,780)	15,120,960
Television programs costs		(3,937,163)	1,970,935
Retirement benefits paid		(2,182,500)	(5,946,780)
Finance cost paid		(79,958,450)	(48,550,189)
Taxes paid		(2,791,050)	(3,127,789)
Net cash generated from operating activities		75,624,393	219,363,609
Cash flow from investing activities			
Fixed capital expenditure		(128,145,845)	(128,348,476)
Sale proceeds of operating fixed assets		9,773,789	7,896,320
Proceed from Sale of short term investment			74,812,701
Net cash (used in) investing activities		(118,372,056)	(45,639,455)
Cash flow from financing activities			
Repayment of long term finances-Net		44,401,357	(90,600,509)
Repayment of short term borrowings		(1,262,745)	(26,344,553)
Repayment of finance lease liabilities-Net		(11,028,115)	(47,495,757)
Net cash (used in) / generated from financing activities		32,110,497	(164,440,819)
Net increase/(decrease) in cash and cash equivalents		(10,637,166)	9,283,425
Cash and cash equivalents at the beginning of the year		18,461,424	9,177,999
Cash and cash equivalents at the end of the year	13	7,824,258	18,461,424

The annexed notes 1 to 37 form an integral part of these financial statements.

**Chief Executive** Director 28 September 2011

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2011

	<u> </u>	Capital reserves	Revenue reserve	
	Share capital	Share premium	Unappropriated profit/(loss)	Total
		(Rupees	)	
Balance as at 30 June 2009	1,341,382,580	76,223,440	21,083,870	1,438,689,890
Net loss for the year	-	-	(73,627,367)	(73,627,367)
Balance as at 30 June 2010	1,341,382,580	76,223,440	(52,543,497)	1,365,062,523
Net loss for the year	-	-	(163,162,658)	(163,162,658)
Balance as at 30 June 2011	1,341,382,580	76,223,440	(215,706,155)	1,201,899,865

The annexed notes 1 to 37 form an integral part of these financial statements.

Lahore: 28 September 2011

**Chief Executive** 

Director

# NOTES TO THE FINANCIAL STATEMENTS

# FOR THE YEAR ENDED 30 JUNE 2011

# 1 The Company and its Operations

Media Times Limited (the "MTL" and or "Company") was incorporated in Pakistan on 26 June 2001 as a Private Limited Company under the Companies Ordinance, 1984 and was converted into Public Limited Company on 06 March 2007. The Company is listed on Karachi and Lahore Stock Exchanges. The registered office of the Company is located at 41-N, Industrial Area, Gulberg II, Lahore and is engaged in printing and publishing daily English and Urdu news papers by the name of "Daily Times" and "AajKal" respectively and also engaged in production, promotion, advertisement, distribution and broadcasting of television programs through satellite channels by the name of "Business Plus" and "Zaiqa" (formerly Wikkid Plus) respectively. The principal places of the business for "Business Plus" and "Zaiqa" is situated at Suite No. 302-304, The Plaza, G-7, Block-9, Clifton Karachi and for Newspapers is at 41-N, Industrial Area, Gulberg II, Lahore. The company has also applied to (PEMRA) for grant of license for entertainment channel which is under the process of approval.

# 2 Summary of significant accounting policies

The significant accounting policies adopted in preparation of financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

# 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan and the requirements of Companies Ordinance, 1984. Approved accounting standards comprise of such International Accounting Standards as notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan (SECP) differ with the requirements of these standards, requirements of Companies Ordinance, 1984 or requirements of the said directives take precedence.

# 2.2 Accounting convention and basis of preparation

These financial statements have been prepared under the historical cost convention, except recognition of certain employee benefits at present value.

# 2.3 Significant accounting judgments and estimates

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The areas where various assumptions and estimates are significant to the Company's financial statements or where judgments were exercised in application of accounting policies are as follows:

- Amortization of intangible assets (note 2.6 & 4)
- Television program costs (note 2.10 & 6)
- Useful life of depreciable assets-(note 2.5 & 3)
- Staff retirement benefits-(note 2.14 & 18)
- Taxation-(note 2.8 & 30)
- Provisions and contingencies- (note 2.19 & 24)

# 2.4 Standards, amendments and interpretations to existing standards effective in current year but not applicable / relevant to the company's operations.

The following standards, interpretations and amendments of approved accounting standards are effective from the date mentioned below.

Standard or Interpretation Effective date (accounting period beginning on or after)

IAS 1	Presentation of Financial Statements – amendments to revise	
	the way other comprehensive income is presented	July 01, 2012
IAS 12	Income Tax (amendments) – deferred taxes: recovery	
	of underlying assets	January 01, 2012
IAS 19	Employee benefits – amended standard resulting from	
	the post-employment benefits and termination	
	benefits projects	January 01, 2013
IAS 24	Related party Disclosures (Revised)	January 01, 2011
IFRS 7	Financial Instruments: Disclosures – amendments	
	enhancing disclosures about transfers of financial assets	July 01, 2011
IFRS 9	Financial Instruments	January 01, 2015
IFRS 10	Consolidated financial statement	January 01, 2013
IFRS 11	Joint arrangements	January 01, 2013
IFRS 12	Disclosure of interest in other activities	January 01, 2013
IFRS 13	Fair value measurements	January 01, 2013
IFRIC 1	4 Prepayments of a minimum funding requirement (amendment)	January 01, 2011

# 2.5 Fixed capital expenditure and depreciation

# Property, plant and equipment

Property, plant and equipment, are stated at cost less accumulated depreciation and impairment loss, if any. Cost in relation to self constructed assets include direct cost of material, labor and other allocable expenses.

Depreciation is charged to income on the straight line method whereby cost of an asset is written off over its estimated useful life at the rates given in note 3.

Residual value and the useful life of an asset is reviewed at least at each financial year end and adjusted if impact on depreciation is significant.

Depreciation on additions is charged on a pro-rata basis from the month in which the asset is put to use, while no depreciation is charged for the month in which the asset is disposed off. Where an impairment loss is recognized, the depreciation charge is adjusted in the future periods to allocate the assets revised carrying amount over its estimated useful life.

Maintenance and repairs are charged to income as and when incurred. Renewals and improvements are capitalized when it is probable that respective future economic benefits will flow to the Company and the

cost of the item can be measured reliably, and the assets so replaced, if any, are retired. Gains and losses on disposals of assets are included in income.

# Finance leases

Leases in terms of which the Company has substantially all the risks and rewards of ownership are classified as finance leases. Assets subject to finance lease are stated at the lower of its fair value and present value of minimum lease payments at the date of commencement of lease, less accumulated depreciation and impairment loss, if any.

The related rental obligations, net of finance costs are classified as current and long term depending upon the timing of the payment.

Each lease payment is allocated between the liability and finance costs so as to achieve a constant rate on the balance outstanding.

Assets acquired under a finance lease are depreciated over the estimated useful life of the asset on a straight-line method at the rates given in note 3. Depreciation of leased assets is charged to income.

Residual value and the useful life of leased assets are reviewed at least at each financial year end.

Depreciation on additions to leased assets is charged from the month in which an asset is acquired while no depreciation is charged for the month in which the asset is disposed off.

# Capital work-in-progress

These are stated at cost less any identified impairment loss.

# 2.6 Intangible assets

### Goodwill

Goodwill represents the difference between the cost of acquisition and the fair value of the net identifiable assets acquired.

Goodwill is stated at cost less impairment, if any.

# Other intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment loss, if any. These are amortized using the straight line method at the rates given in note 4. Amortization on additions is charged on a pro-rata basis from the month of addition while no depreciation is charged for the month in which the asset is disposed off.

Subsequent expenditure on intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditures are charged to income as and when incurred.

Gain or loss arising on disposal and retirement of intangible asset is determined as a difference between net disposal proceeds and carrying amount of the asset and is recognized as income or expense in the income statement..

### 2.7 Investments

Investments that are acquired principally for the purpose of generating profit from short term fluctuations in price and returns are classified as held for trading.

Investments at fair value through profit and loss are initially recognized at cost, being the fair value of the consideration given. Subsequent to initial recognition these are recognized at fair value unless fair value can not be reliably measured. The investments for which quoted market price is not available are measured at cost. Any surplus or deficit on revaluation of investments are charged to income currently.

The fair value of investments classified as held for trading is their quoted bid price at the statement of financial position date.

Investments with fixed or determinable payments and fixed maturity are classified as held to maturity when the company has positive intention and ability to hold to maturity. Investments intended to be held for and indefinite period are not included in this classification.

### 2.8 Taxation

Income tax on the profit or loss for the year comprises current and deferred tax.

### Current

Provision of current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted after taking into account tax credits, rebates and exemptions, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

### **Deferred**

Deferred tax is provided using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of the taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

The carrying amount of deferred tax asset is reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Deferred tax assets and liabilities are calculated at the rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted by the statement of financial position date. Deferred tax is charged or credited in the income statement, except in the case of items credited or charged to equity in which case it is included in equity.

# 2.9 Inventories

Inventories, except for in transit, are stated at lower of cost and net realizable value. Items in transit are valued at cost comprising invoice price plus other charges paid thereon.

Cost is determined on weighted average basis. Net realizable value is the estimated selling price in ordinary course of business, less estimated incidental selling cost.

# 2.10 Television program costs

Television program costs represent unamortised cost of completed television programs and television programs in production. These costs include direct production costs, production overheads and are stated at the lower of cost, less accumulated amortisation and Net Realisable Value (NRV). NRV is estimated by the management on the basis of future revenue generation capacity of the program. Where the recoverable amount is less than its carrying amount, the program cost is written down to its recoverable amount and the impairment loss is recognised as an expense in the income statement. Acquired television program licenses and rights are recorded when the license period begins and the program is available for use. Marketing , distribution and general and administrative costs are expensed as incurred.

Television program costs and acquired television program licenses and rights are charged to expense based on the ratio of the total revenues earned till to date to estimate remaining total revenues from all sources less cost expensed in prior years on an individual production basis.

Estimates of total revenues can change significantly due to a variety of factors, including advertising rates and the level of market acceptance of production. Accordingly, revenue estimates are reviewed periodically and amortisation is adjusted, if necessary. Such adjustments could have a material effect on results of operations in future periods.

# 2.11 Trade debts and other receivables

Trade debts and other receivables are recognized initially at fair value and subsequently measured at amortized cost less impairment loss, if any. A provision for impairment of trade and other receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original term of receivables.

# 2.12 Trade and other payables

Trade and other payables are initially recognized at fair value and subsequently at amortized cost using effective interest rate method.

# 2.13 Financial liabilities

Financial liabilities are classified according to substance of the contractual arrangements entered into. Significant financial liabilities include long term payables, borrowings, trade and other payables.

### **Interest bearing borrowings**

Interest bearing borrowings are recognized initially at fair value less attributable transaction cost. Subsequent to initial recognition, these are stated at amortized cost with any difference between cost and redemption value being recognized in the income statement over the period of the borrowings on an effective interest basis.

# Other financial liabilities

All other financial liabilities are initially recognized at fair value plus directly attributable cost, if any, and subsequently at amortized cost using effective interest rate method.

# 2.14 Retirement and other benefits

# Defined benefit plan

The Company operates unfunded defined benefit gratuity plan for all permanent employees, having a service period of more than one year. Provisions are made in the financial statements to cover obligations

on the basis of actuarial valuations carried out annually under the projected unit credit method.

The Company recognizes actuarial gains/losses over the expected average remaining working lives of the current employees, to the extent that cumulative unrecognized actuarial gain/loss exceeds 10 per cent of present value of defined benefit obligation.

# 2.15 Impairment losses

The carrying amount of the Company's assets except for, inventories, investment property and deferred tax asset, are reviewed at each statement of financial position date to determine whether there is any indication of impairment loss. If any such indication exists, the asset's recoverable amount is estimated in order to determine the extent of the impairment loss, if any. For goodwill, the recoverable amount is estimated at each statement of financial position date.

An impairment loss is recognized whenever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Impairment losses are recognized in the income statement.

Impairment losses are reversed when there is an indication that the impairment loss may no longer exist and there has been a change in the estimate used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation and amortization, if no impairment loss had been charged.

# 2.16 Foreign currencies

Transactions in foreign currencies are translated into rupees at exchange rates prevailing at the date of transaction. All monetary assets and liabilities in foreign currencies are translated into rupees at exchange rates prevailing at the statement of financial position date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated into rupees at exchange rates prevailing at the date of transaction. Non-monetary assets and liabilities denominated in foreign currency that are stated at fair value are translated into rupees at exchange rates prevailing at the date when fair values are determined. Exchange gains and losses are included in the income currently.

# 2.17 Revenue recognition

Revenue represents the fair value of the consideration received or receivable for services rendered, net of discounts. Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Company and the amount of revenue, and the associated cost incurred, or to be incurred, can be measured reliably. Revenue from different sources are recognized as follows:

- Sale of newspaper is recorded at the time of billing to agents.
- Advertisement revenue from newspaper is recorded at the time of publication of advertisement.
- Advertisement revenue from satellite channels is recognized when the related advertisement or commercial appears before the public i.e. on telecast.
- Sale of out dated newspaper is recognized on actual realizzation basis.
- Rental income from investment property is recognized on accrual basis
- Production, other services and media planning is recognized on completion of work.
- Income from bank deposits, loans and advances is recognized on an accrual basis.

### 2.18 Borrowing cost

Mark up, interest and other charges on long term borrowings are capitalized up to the date of commissioning of the related qualifying assets, acquired out of the proceeds of such long term borrowings. All other mark-up, interest and other charges are recognized as an expense in the period in which they are incurred.

# 2.19 Provisions

Provisions are recognized in the statement of financial position when the Company has a legal or constructive obligation as a result of past events and it is probable that outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each statement of financial position date and adjusted to reflect current best estimate.

# 2.20 Financial instruments

All financial assets and liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the Company loses control of the contractual right that comprises the financial assets. Financial liabilities are de-recognized when they are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognizing of the financial assets and financial liabilities is taken to income statement account currently. The particular measurement methods adopted are disclosed in the individual policy statements associated with each item.

# Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the statement of financial position if the Company has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

# 2.21 Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risk and rewards that are different from other segments.

# 2.22 Related Party transactions

All transaction involving related parties arising in the normal course of business are conducted at arms length at normal commercial rates on the same terms and conditions as third party transactions using valuation modes as admissible, except in extremely rare circumstances where, it is in the interest of the Company to do so, subject to the approval of the board of directors.

		Note	2011 Rupees	2010 Rupees
3	Property, plant and equipment			
	Operating assets	3.1	1,115,046,655	1,234,004,913
	Capital work-in-progress-at cost	3.3	217,958,160	90,344,625
		_	1,333,004,815	1,324,349,538
		=		

3.1 Operating assets	Leasehold	Plant and equ	uipment	Office equipment	pment	Computers	iters	Furniture	Veh	Vehicles	
	improvements	Owned	Under Finance Lease	Owned	Under Finance Lease	Owned	Under Finance Lease	and Fixtures	Owned	Under Finance Lease	Total
Net Carrying Value Basis				-		Rupees					
Year Ended 30 June 2011 Opening net book value (NBV) Additions (at cost) Transferred from I assed Assets	64,311,356	1,013,219,784	65,853,387	43,621,484 341,510	104,689	11,359,742	62,683	9,445,973	7,790,636	18,235,179	1,234,004,913
Cost Accumulated depreciation									1,244,250 (642,863)	(1,244,250) 642,863	
Disposals (at NBV)			1 1						(1.577.819)	(601,388)	(2.862.370)
Depreciation charge Closing net book value (NBV)	(3,920,247) <b>60,391,109</b>	(80,292,439) 933,101,345	(5,443,602) <b>60,409,785</b>	(6,169,047) 37,793,947	(13,569) <b>91,120</b>	(9,895,157) 1,481,385	(62,683)	(1,462,542) 7,9 <b>83,431</b>	(3,296,180) 3,518,025	(6,072,733) (6,072,733) 10,276,508	(116,628,199) (115,046,655
Gross Carrying Value Basis At 30 June 2011 Cost Accumulated degreeiation	73,089,962	1,217,659,247	77,434,060	61,893,446	135,688	48,094,349	272,541	14,562,060	18,094,854	30,393,839	1,541,630,046
Net book value	60,391,109	933,101,345	60,409,785	37,793,947	91,120	1,481,385	7	7,983,431	3,518,025	10,276,508	1,115,046,655
Net Carrying Value Basis Year Ended 30 June 2010 Opening net book value (NBV) Additions (at cost)	63,747,871	877,567,725 228,363,749	71,296,988	47,296,817 2,376,301	118,258	22,947,943 750,967	152,622	10,773,391	4,145,538	35,867,497	1,133,914,650
Cost Accumulated depreciation									12,616,817 (6,407,020)	(12,616,817)	
Disposals (at NBV) Depreciation charge Closing net book value (NBV)	(3,733,506)	(2,949,639) (89,762,051) (1,013,219,784	(5,443,601) <b>65,853,387</b>	(7,677) (6,043,957) (43,621,484	- (13,569) 104,689	(436,759) (11,902,410) 11,359,741	- (89,939) <b>62,683</b>	- (1,447,439) <b>9,445,97</b> 4	6,209,797 (722,033) (1,881,165) 7,790,636	(6,209,797) (2,343,100) (9,079,421) <b>18,235,179</b>	(6,459,208) (129,397,059) 1,234,004,913
Gross Carrying Value Basis At 30 June 2010											
Cost Accumulated depreciation Net book value	73,089,962 (8,778,606) 64,311,356	1,217,485,247 (204,265,463) 1,013,219,784	77,434,060 (11,580,673) 65,853,387	61,551,936 (17,930,452) 43,621,484	135,688 (30,999) 104,689	48,077,549 (36,717,808) 11,359,741	272,541 (209,858) 62,683	14,562,060 (5,116,086) 9,445,974	23,340,454 (15,549,818) 7,790,636	34,971,038 (16,735,859) 18,235,179	1,550,920,535 (316,915,622) 1,234,004,913
Depreciation Rate %	w	6.67-10	6.67-10	10	10	33	33	10	20	20	

	2011	2010
Depreciation charge for the year has been allocated as follows:	Rupees	Rupees
Direct cost	67,857,942	95,205,652
Operating cost	29,644,617	34,191,407
	97,502,559	129,397,059
Capital work in progress - at cost		
Owned		
Plant & equipment	217,958,160	90,344,625
	217,958,160	90,344,625

3.2

3.3

These represents costs incurred during the setup of the company's new projects and include, production and broadcasting equipment, civil works, networking, and other related project development costs.

# 3.4 Detail of certain property, plant and equipment disposed during the year is as follows:

		Accumulated	Book	Sale	Mode of	
Description	Cost	depreciation	Value	proceeds	disposal	Sold to
Vehicles						
Cultus LED-07-3836	555,000	397,713	157,287	525,000	Negotiation	Pace Pakistan Limited
Liana -LEF-4414	794,000	595,553	198,447	600,000	Negotiation	Zaka Khan
Honda Civic-LRA-3599	980,500	980,500		605,000	Negotiation	Shafqat Ahmed S/o Mushtaq
Liana - LEF-07-4397	794,000	542,514	251,486	850,000	Negotiation	First Capital Investments Limited
Liana - LEF-07-5403	800,949	387,072	413,877	850,000	Negotiation	First Capital Investments Limited
Honda Civic - AEW-282	1,195,000	1,195,000		1,000,000	Negotiation	First Capital Investments Limited
Cultus - LEJ-07-6331	555,000	268,213	286,787	600,000	Negotiation	First Capital Investments Limited
Honda Civic - LEH-07-8258	1,422,000	995,400	426,600	1,400,000	Negotiation	Nasir Bashir Khan
Honda Civic VTI PT 1.8 IVTEC,2007,LEH-07-9450	1,244,250	725,813	518,438	1,400,000	Negotiation	First Capital Securities Corp. Limited
Suzuki Cultus VXR,CNG,2004,LRS-8180	59,000	35,472	23,528	307,000	Negotiation	Rizwan Ahmed
Honda City Vario, 2007, LEE-07-7586	895,500	507,450	388,050	950,000	Negotiation	Muhammad Ilyas
Coure, 2007, LEH-07-8940	490,000	302,167	187,833	416,789	Negotiation	Malik Habib
Suzuki Mehran 2003 LRS-9008	37,600	27,563	10,037	270,000	Negotiation	Shafqat Rani w/o Anwar Ul Haq
Total	9,822,799	6,960,430	2,862,370	9,773,789		

#### 4. Intangible assets

	Licences	Software	Goodwill	Total
Net Carrying Value Basis		(R	upees)	
Year Ended 30 June 2011				
Opening net book value (NBV)	3,444,162	-	149,729,808	153,173,970
Additions during the year	-	-	-	-
Amortization during the year	(266,800)		-	(266,800)
Closing net book value (NBV)	3,177,362		149,729,808	152,907,170
Gross Carrying Value Basis At 30 June 2011				
Cost	4,000,000	422,000	149,729,808	154,151,808
Accumulated amortization	(822,638)	(422,000)	-	(1,244,638)
Net book value	3,177,362	-	149,729,808	152,907,170
Net Carrying Value Basis Year Ended 30 June 2010				
Opening net book value (NBV) Additions during the year	3,710,962	337,600	149,729,808	153,778,370
Amortization during the year	(266,800)	(337,600)	_	(604,400)
Closing net book value (NBV)	3,444,162	-	149,729,808	153,173,970
Gross Carrying Value Basis At 30 June 2010				
Cost	4,000,000	422,000	149,729,808	154,151,808
Accumulated amortization	(555,838)	(422,000)		(977,838)
Net book value	3,444,162	-	149,729,808	153,173,970
Amortization Rate % per annum	6.67	20	-	

**4.1** Amortization charge for the year has been allocated as follows:

		Rupees	Rupees
Direct Cost	25	266,800	200,100
Capital work in progress		-	404,300
		266,800	604,400

**4.2** Goodwill represents the difference between the cost of the acquisition and the fair value of the net identifiable asset acquired at the time of merger of Total Media Limited and Media Times Limited.

The Company assessed the recoverable amount of goodwill and determined that no impairment was found. The recoverable amount was assessed by reference to value in use which uses cash flow projections based on budgets approved by the management covering five years period and a discount rate of 20% per annum. Cash flow projections during the budget period are based on the same expected gross margins during the budget period. The cash flows beyond the five years period have been extrapolated using a steady 3% growth rate which is consistent with the long-term average rate for the industry.

The management believes that any reasonably possible change in the key assumptions on which recoverable amount is based would not cause the aggregate amount to exceed the aggregate recoverable amount of the cash generating unit.

# —— MEDIA TIMES LIMITED ————

5	Long town donosite	Note	2011 Rupees	2010 Rupees
5	Long term deposits			
	Deposits with financial institutions		8,861,647	10,079,147
	Others		9,029,750	9,914,526
	o mero		17,891,397	19,993,673
			.,,	- , ,
	Less: Current maturity	11	(3,353,691)	(10,008,747)
			14,537,706	9,984,926
6	Television Program costs			·
	Unreleased / released less amortization		127,124,432	125,651,490
	Less: Current Portion of television program costs		<u>76,953,897</u> <u>50,170,535</u>	73,016,734
7	Deferred taxation		50,170,535	52,634,756
	This is composed of:			
	Liability for deferred taxation comprising temporary taxable differences related to:			
	Accelerated tax depreciation Asset for deferred taxation comprising deductible temporary differences related to:		(231,340,106)	(243,387,122)
	Unused tax losses and tax credits		384,417,070	337,363,195
	Others		17,251,689	9,005,668
			170,328,653	102,981,740
8	Inventories		7,154,508	24,156,017
9	Trade debts			
	Considered good - Unsecured		110 === = :	1
	Receivable against advertisement		118,675,810	172,971,984
	Receivable against Newspaper		13,622,525	10,351,593
	Receivable against production & other services		2,282,519	12,748,797
	Considered doubtful - Unsecured		134,580,854	196,072,374
			16 191 100	24 592 196
	Receivable against advertisement Receivable against Newspaper		46,484,490 934,202	34,583,186 934,202
	Receivable against inewspaper		47,418,692	35,517,388
			181,999,546	231,589,762
	Less: Provision for doubtful trade debts		(47,418,692)	(35,517,388)
			134,580,854	196,072,374

			Note	2011 Rupees	2010 Rupees
	9.1	Provision for doubtful debts			
		Opening balance Addition during the year Less: written off during the year		35,517,388 50,524,347 (38,623,043)	23,336,393 12,180,995
			-	47,418,692	35,517,388
10	Loa	ns and advances	:		
	Adv	ances - Unsecured - Considered good			
	nuv	-Salary	10.1	12,275,025	3,252,433
		-Expense		5,050,065	4,592,519
		-Supplier		1,885,026	13,261,557
				19,210,116	21,106,509
	10.1	These are interest free and include advances given to executives of million) as per the company policy.	of Rs. 5	.67 million (June	2010 : Rs. 1.72
			Note	2011 Rupees	2010 Rupees
11	Dep	osit and prepayments			
	Cl	Adams dan asita		760,000	760,000
		t term deposits ent maturity of long term deposits	5	760,000 3,353,691	760,000 10,008,747
		ayments	3	1,617,033	9,705,734
			:	5,730,724	20,474,481
12	Oth	er receivables			
	Adv	ance tax		16,208,275	17,428,410
	Othe	rs		1,229,850	8,410,682
			-	17,438,125	25,839,092
13	Casl	and bank balances	•		
	At b	anks in	ı	# 400 OFF	15.450.200
		Current accounts Saving accounts	13.1	7,133,975 649,638	15,470,290 1,804,363
		Saving accounts	13.1	049,038	1,804,303
				7,783,613	17,274,653
	Cash	in hand		40,645	64,841
	Che	ques in hand		-	1,121,930
				7,824,258	18,461,424
			-		<u> </u>

13.1 The balances in saving accounts bear mark up at the rate of 5% to 10% (June 2010: 5% to 10%) per annum.

	2011 Rupees	2010 Rupees
Issued, subscribed and paid up capital		
91,158,598 (June 2010: 91,158,598) Ordinary share of Rs. 10 each fully paid in cash	911,585,980	911,585,980
42,979,660 (June 2010: 42,979,660) Ordinary shares of Rs. 10 each issued in accordance with the scheme of merger.	429,796,600 1,341,382,580	429,796,600 1,341,382,580
Reconciliation of Issued, subscribed and paid up capital	No of S	Shares
Opening balance Issued as fully paid in cash	134,138,258	134,138,258
issued as fully paid in cash	134,138,258	134,138,258

14.1 First Capital Securities Corporation Limited (FCSC), the associated company holds 32,148,669 (2010: 30,049,669) shares with a percentage of 23.97% (2010: 22.40%)

#### 15 Share Premium

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The reserve can be utilized by the Company only for the purposes specified in section 83(2) of the companies Ordinance, 1984.

	Note	2011 Rupees	2010 Rupees
Long term finances			
Banking companies and other financial institutions			
First National Bank Modarba - Secured Associated companies - Unsecured	16.1 16.2	4,545,455 441,484,904 446,030,359	10,000,000 391,629,002 401,629,002
Less: current portion shown under current liabilities			
First National Bank Modarba - Secured	22 .	(4,545,455) 441,484,904	(10,000,000) 391,629,002

- 16.1 The Company has arranged a Modaraba finance from First National Bank Modaraba for an amount of Rs. 30 million (June 2010: 30 million) against security of various equipment, Stores and Spares, Furniture & Fixture, Plant & Machinery, Vehicles etc. for the period of three years. The Mark up is charged @ 16.11% per annum based on Timely Payment Profit Rate(TPPR) payable on half yearly basis.
- 16.2 This represents unsecured long term loans from associated companies carrying mark-up at the rate 16.00 % to 18.00% per annum (June 2010:16.50% to 18%) payable on quarterly basis.

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	2011 Rupees	2010 Rupees
Staff Retirement benefits		
Gratuity		
Amount recognized in the Statement of financial position are as follows:		
Present value of defined benefit obligation Unrecognized actuarial Gains Unrecognized transitional liability Liability at year end	52,826,461 1,791,990 (180,243) 54,438,208	42,523,263 3,067,085 (360,486) 45,229,862
17.1 Movement in net obligation		
Net liability beginning of the year Charge for the year Paid during the year Net liability at year end	45,229,862 11,390,846 (2,182,500) 54,438,208	36,543,504 14,633,138 (5,946,780) 45,229,862
17.2 Movement in present value of defined benefit obligation is as follows:		
Present value of defined benefit obligation at the beginning of the year Current service cost Interest cost Benefit paid during the year Actuarial gain/(loss)  Present value of defined benefit obligation at year end	42,523,263 7,457,431 3,753,172 (2,182,500) 1,275,095 52,826,461	34,469,852 10,316,513 4,136,382 (5,946,780) (452,704) 42,523,263
17.3 Salaries, wages and other benefits include following in respect of retirement benefits		
Current service cost Interest cost Liability charged due to application of IAS-19 Total amount chargeable to P&L account	7,457,431 3,753,172 180,243 11,390,846	10,316,513 4,136,382 180,243 14,633,138
17.4 Recent actuarial valuation of the plan was carried out on 30 June 2011 by Nauman Associates.		
17.5 Principal actuarial assumptions		
Discount rate Expected rate of Eligible Salary increase in future years Average expected remaining working life time of employees	14% per annum 12% per annum 12 years	12% per annum 10% per annum 12 years

		2011 Rupees	2010 Rupees	2009 Rupees	2008 Rupees
	17.6 Historical information for gratuity plan				
	Present value of defined benefit obligation	52,826,461	42,523,263	34,469,852	31,077,041
	Actuarial experience adjustments on plan liabilities	(1,275,095)	452,704	3,482,085	799,514
18	Liabilities against assets subject to finance lease	N		2011 upees	2010 Rupees
10	Present value of minimum lease payments Less: Current portion shown under current liabilities	2	,	211,052 666,106)	29,239,167 (29,113,333)
			10,0	644,946	125,834

Interest rate used as discounting factor ranging from 16.93% to 18.75% per annum (June 2010: 12.94 % to 18.33% per annum). Taxes, repairs, replacements and insurance costs are to be borne by lessee. Under the terms of the agreements, the Company has an option to acquire the assets at the end of the respective lease term by adjusting the deposit amount against the residual value of the asset and the Company intends to exercise the option. In case of default in payment of instalments the Company will be liable to pay additional lease rental on overdue payment at the rate of 0.1% per day (June 2010: 0.1% per day).

The amount of future payments of the lease and the period in which these payments will become due are as follows:

		2011			2010		
		Minimum Lease Payment	Finance charge for future periods	Present value of minimum lease payments	Minimum Lease Payment	Finance charge for future periods	Present value of minimum lease payments
			(Rupees)			(Rupees)	
	Not later than one year Later than one year but not	9,495,786	1,929,680	7,566,106	30,133,478	1,020,145	5 29,113,333
	later than five year	11,163,608	518,662	10,644,946	126,713	879	125,834
		20,659,394	2,448,342	18,211,052	30,260,191	1,021,024	29,239,167
					<b>20</b> 1 Rup		2010 Rupees
19	Trade and other payables				Kup	ces	Kupees
	Trade creditors				87,601	1,102	63,718,973
	Advance from Customers				_		7,331,203
	Accrued and other liabilities				115,298	3,459	48,166,421
	Sales tax payable					3,923	2,968,561
	Tax deducted at source				11,797		6,658,327
					215,305	5,749	128,843,485
20	Interest and markup accrued						
	Long term financing				3,884	1,704	754,742
	Finance lease				71	1,424	230,035
					3,950	5,128	984,777

Short term borrowing-secured	Note	2011 Rupees	2010 Rupees
Banking companies and other financial institutions			
Running finance	21.1	50,000,000	50,000,000
Unsecured- Book Overdraft	21.2	-	1,262,745
	_	50,000,000	51,262,745
	_		

- 21.1 Running Finance facility available from commercial bank under mark up arrangements amounts to Rs. 50 million (June 2010: Rs. 50 million). Mark up is charged at 3 months KIBOR plus 3.5 % per annum, payable on quarterly basis. It is secured by way of exclusive charge on present and future current and fixed assets of the Company.
- 21.2 This was due to issuance of cheques in excess of balance at bank.

		Note	2011 Rupees	2010 Rupees
22	Current maturities of non-current liabilities			
	Long term finances	16	4,545,455	10,000,000
	Liabilities against assets subject to finance lease	18	7,566,106	29,113,333
		_	12,111,561	39,113,333

#### 23 Contingencies and commitments

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23.1 In the year 2010 the Assistant Commissioner of Inland Revenue Lahore passed an order against the Company for alleged short payment of Rs. 6.87 million under section 11(2) & 36(1) and imposed a penalty, equivalent to the amount of original alleged payment. The Company being aggrieved of the order of Assistant Commissioner filed appeal before Commissioner Inland Revenue Appeals-III Lahore. The Commissioner Appeals Set-a-side the appeal of the Company with directions to the assessing Officer. Subsequently the Company filed appeal in Income Tax Appellate Tribunal Lahore, which is pending for adjudication.

		penang for adjudication.	Note	2011 Rupees	2010 Rupees
	23.2	Commitments in respect of capital expenditure	:		814,524
	23.3	Commitments in respect of content/programs	;	1,160,709	6,434,709
24	Reven	ue -Net			
	Advert	tisement		364,078,604	502,306,808
	Newsp	paper		85,194,359	60,084,216
	Printin	g-PTBB		_	9,474,040
	Produc	etion and other services		12,413,480	11,763,959
				461,686,443	583,629,023
	Less:				
	Sales t	ax		(8,804,230)	(13,340,583)
	Discou	ant and commission		(74,152,937)	(71,700,049)
				(82,957,167)	(85,040,632)
				378,729,276	498,588,391

## ——— MEDIA TIMES LIMITED ———

2.7	D:		Note	2011 Rupees	2010 Rupees
25	Direct	cost			
	Salarie	es, wages and benefits		93,732,824	81,834,908
		Print Paper		71,513,761	66,919,743
		and spares		19,005,070	13,271,638
		g Charges		13,185,780	22,011,669
		mming and content		17,866,541	57,315,305
	_	nission and uplinking		12,127,314	13,941,348
	Insura	nce		5,198,449	2,737,174
	News a	agencies charges		5,232,767	5,001,217
	Repair	and maintenance		2,328,016	3,086,514
	Utilitie			13,466,962	8,722,839
	_	t and carriage		4,144,210	2,887,773
	Depre		3.2	67,857,942	95,205,652
		ization of intangible assets	4.1	266,800	200,104
	Others			999,167	1,001,404
26	0			326,925,603	374,137,288
26	Opera	ting cost			
	Salarie	es, wages and benefits		44,207,099	66,653,096
		ting, selling and distribution		7,417,541	6,015,529
		rates and taxes		14,004,420	10,469,519
		unications		7,659,679	11,433,094
		e running and maintenance		11,329,495	12,241,956
		and professional		3,571,463	2,595,897
	Insura	•		5,053,452	3,657,760
	Utilitie	es		6,734,586	7,818,328
	Printin	g and stationary		2,370,124	2,521,655
	Enterta	inment		5,347,136	6,171,113
	Travel	and conveyance		4,149,215	3,901,729
	-	s and maintenance		4,677,960	6,754,662
		ion for doubtful trade debts		11,901,304	12,180,995
	Bad de	ebts written off		38,623,043	-
		nd subscriptions		2,254,365	2,243,850
	_	e and courier		341,151	439,961
		apers and periodicals	261	1,066,492	852,448
		or's remuneration	26.1	528,000	507,500
	Depred		3.2	29,644,617	34,191,407
	Miscel	laneous		4,114,362	2,455,803
	26.1	Auditor's remuneration		204,995,503	193,106,298
	20.1				
		Statutory audit fee		300,000	300,000
		Half yearly review fee		150,000	150,000
		Certifications		50,000	50,000
		Out of pocket expenses		28,000	7,500
				528,000	507,500

27	Finance cost	Note	2011 Rupees	2010 Rupees
21	Finance cost			
	Mark-up on long term finances		77,053,344	33,681,414
	Mark-up on short term finances		3,988,440	5,540,533
	Financial charge on leased liabilities		1,659,248	2,975,579
	Bank charges and commission		228,769	254,845
			82,929,801	42,452,371
28	Other operating income			
	Income from financial assets			
	Profit on deposits with banks		122,890	230,031
	Income from non-financial assets			
	Rental income		2,588,936	_
	Gain on disposal of operating fixed assets		6,911,420	1,437,110
	Interest on Placement			7,089,695
	Loss on short term investment		-	(187,299)
	Miscellaneous		-	(5,766,098)
			9,500,356	2,573,408
			9,623,246	2,803,439
29	Taxation			
	Current year			
	Current		4,011,186	2,492,942
	Deferred		(67,346,914)	(37,169,702)
			(63,335,728)	(34,676,760)
30	Loss per share-Basic & diluted			
	Loss after taxation available for distribution to ordinary shareholders	Rupees	(163,162,658)	(73,627,367)
	Weighted average number of ordinary shares	Number	134,138,258	134,138,258
	Loss per share-Basic & diluted	Rupees	(1.22)	(0.55)

### 31 Related party transactions

The related parties comprise associated companies, related group companies, directors of the Company, companies where directors also hold directorship, and key management employees. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

Associates:	2011 Rupees	2010 Rupees
Rental Income	2,588,936	_
Purchase of goods and services	8,859,376	8,202,767
Sale of goods and services	25,132,703	21,096,790
Interest on loan	70,989,448	70,090,247
Loan repayment	42,049,377	41,102,497

All transactions with related parties have been carried out on commercial terms and conditions. There are no transactions with key management personal other than under the term of employment.

#### 32 Cash generated from operations

Loss before taxation	(226,498,385)	(108,304,127)
Adjustment for non-cash charges and other items:		
Depreciation	116,628,199	129,397,059
Amortization of intangible assets	266,800	604,400
Provision for doubtful receivables - Net	11,901,304	12,180,995
Gain on disposal of operating fixed assets	(6,911,420)	(1,437,110)
Loss on short term investment	-	187,299
Retirement benefits	11,390,846	14,633,138
Finance cost	82,929,801	42,452,371
(Loss)/Profit before working capital changes	(10,292,855)	89,714,024
Effect on cash flow due to working capital changes:		
Inventories	17,001,509	71,200,345
Television programs costs	2,464,221	44,660,263
Trade debts	49,590,216	(19,037,786)
Loans and advances	1,896,393	13,750,042
Deposit & prepayments	14,743,757	(697,621)
Other receivables	7,180,831	5,944,652
Trade and other payables	86,462,264	54,362,643
r. v	179,339,191	170,182,538
	,505,457	,-o <b>=,</b> 000
	169,046,336	259,896,563

#### 34 Remuneration of chief executive, directors and executives

The aggregate amounts charged in these financial statements during the year for remuneration, including certain benefits, to the chief executive, directors and executives of the Company were as follows:

	Directors		Execu	ıtives
	2011	2010	2011	2010
	(Ru	pees)	(Ruj	pees)
Managerial remuneration	733,333	940,000	22,543,003	24,575,361
Retirement benefits	224,932	2,100,000	18,764,699	15,237,220
Housing	293,333	376,000	9,017,201	9,830,144
Utilities	73,333	94,000	2,254,300	2,457,536
	1,324,931	3,510,000	52,579,203	52,100,261
Number of persons	1	3	28	28

The certain executives of the Company are provided with Company maintained vehicles.

No meeting fee was paid to directors during the year (June 2010: Rs. Nil)

No remuneration was paid to chief executive during the year (June 2010: Rs. Nil)

#### 34 Financial instruments

The Company finances its operations through equity, borrowings and management of working capital with a view to obtain a reasonable mix between the various source of finance to minimize the risk.

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies.

#### 34.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of a company's performance to developments affecting a particular industry. The Company manages its credit risk by the following methods:

- Monitoring of debts on continuous basis.
- Application of credit limits to its customers.
- Obtaining adequate deposits / collaterals where needed.

#### 34.1.1 Exposure to credit risk

The carrying values of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	2011 Rupees	2010 Rupees
Trade debts Loans and advances Deposits & prepayments Other receivables Bank balances	134,580,854 12,275,025 4,113,691 1,229,850 7,783,613	196,072,374 3,252,433 10,768,747 8,410,682 18,396,583
	159,983,033	236,900,819

The credit quality of financial assets can be assessed by reference to external credit rating as follows:

	Rating		Rating	2011	2010
	Short Term	Long Term	Agency	Rupees	Rupees
Habib Metropolitian Bank Limited	A 1 +	AA+	PACRA	409,462	178,656
Bank Alfalah Limited	A 1 +	AA	PACRA	646,022	86,945
Faysal Bank Limited	A1 +	AA	PACRA	986,855	5,297,563
KASB Bank Limited	A 2	A-	PACRA	2,775	3,075
Standard Chartered Bank of Pakistan Ltd	A1 +	AAA	PACRA	3,661,882	11,624,920
NIB Bank Limited	A1 +	AA-	PACRA	10,119	29,073
Arif Habib Bank Limited	A 2	A	JCR - VIS	8,920	9,660
Soneri Bank Limited	A1 +	AA -	PACRA	2,057,578	44,761
				7,783,613	17,274,653

The age of trade debts at the reporting date was:

Past due but not impaired		
Past due 0 - 30 days	21,717,515	70,644,869
Past due 31 - 60 days	15,166,838	24,154,093
Past due 61 - 90 days	11,966,404	27,956,932
Past due 91 - 120 days	15,570,331	15,010,609
Past due 121 days	70,159,767	58,305,871
	134,580,854	196,072,374

As at 30 June 2011 trade debts of Rs. 47,418,692 (June 2010 : Rs. 35,517,388) were provided for written off.

#### 34.2 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulties in raising funds to meet commitments associated with financial instruments. The Company believes that it is not exposed to any significant level of liquidity risk.

The following are the contractual maturities of financial liabilities.

	June 2011		June 2010			
	Maturity up to one year	Maturity after one year not later then five years	Total	Maturity up to one year	Maturity after one year not later then five years	Total
Liabilities against assets subject to finance lease	7,566,106	10,644,946	18,211,052	29,113,333	125,834	29,239,167
Long term financing	4,545,455	441,484,904	446,030,359	10,000,000	391,629,002	401,629,002
Trade & other payables - Unsecured	215,305,749	-	215,305,749	128,843,485	-	128,843,485
Short term borrowing - secured	50,000,000	-	50,000,000	51,262,745	-	51,262,745
Interest accrued	3,956,128	-	3,956,128	984,777	-	984,777
	281,373,438	452,129,850	733,503,288	220,204,340	391,754,836	611,959,176

#### 34.3 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the Company's income or the value of its holdings of financial instruments.

#### 34.3.1 Currency risk

Currency risk arises mainly where receivables and payables exist due to transactions entered into foreign currency. Foreign currency risk arises mainly where payable/receivable exist due to transactions with foreign clients. The company does not view hedging as being financially feasible owing to the excessive cost involved in relation to the amount at risk. However the company is not exposed to any significant currency risk.

#### 34.3.2 Interest rate risk

Interest rate risk is the risk of decline in earnings due to adverse movement of the interest rate curve. Interest rate risk arises from the possibility that changes in interest rates will affect the value of the financial instruments. Information about the Company's exposure to interest rate risk based on contractual refinancing, is as follows:

	2011 Rupees	2010 Rupees
Fixed rate instruments:		
Financial Assets Financial liabilities		_
Long Term Finances	441,484,904	391,629,002
Variable rate instruments: Financial liabilities	72,756,507	90,501,912
Long Term Finances Liabilities against assets subject to finance lease Short term borrowings	4,545,455 18,211,052 50,000,000	10,000,000 29,239,167 51,262,745

#### Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit and loss. Therefore a change in interest rates at the reporting date would not affect income statement account.

#### Cash value sensitivity analysis for variable rate instruments

An increase of 1 % in interest rate at the reporting date would have increased mark up by Rs. 4,517,296 (June 2010: Rs. 3,930,852). Similarly a decrease of 1 % in interest rate would have decrease mark up by a Rs. 4,516,261 (June 2010: Rs. 3,933,640). This analysis assumes that all other variable remain constant.

The sensitivity analysis prepared is not necessarily indicative of the effect on loss for the year and assets / liabilities of the Company.

#### 34.3.3 Price risk

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices (other than those arising from interest/mark up rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all or similar financial instruments.

#### 34.3.4 Fair value of financial instruments

The carrying values of the financial assets and financial liabilities approximate their fair values. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

#### 34.4 Capital Risk Management

The company's objective when managing capital are to safeguard the company's ability to continue as going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optional capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the company may adjust the amount of dividends paid to the shareholders, issue new shares or sell assets to reduce debt. Consistent with others in the industry and the requirements of the

lenders, the company monitors the capital structure on the basis of gearing ratio. The ratio is calculated as borrowings divided by total capital employed. Borrowings represents long and short term financings obtained by the company. Total Capital employed includes "Total Equity" as shown in the statement of financial position plus "borrowings".

During the year, the Company strategy was to maintain leveraged gearing. The gearing ratios as at 30 June 2011 and as at 30 June 2010 were as follows;

	2011 Carrying a	2010 amount (Rs.)
Total Borrowings Total Equity Total Capital Employed	514,241,411 1,201,899,865 1,716,141,276	482,130,914 1,365,062,523 1,847,193,437
Gearing Ratio	30%	26%

The company finances its expansions projects through equity, borrowings and management of its working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk.

#### 35 Segment reporting

Segment information is presented in respect of the Company's business. The primary format, business segment, is based on the Company's management reporting structure.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the year to acquire segment assets that are expected to be used for more than one year.

The Company's operations comprise of the following main business segments:

- Print media division which comprises of "Daily Times" and "AajKal" being the Daily English and Urdu newspapers respectively.
- Electronic media division comprises of "Business Plus" and "Zaiqa".

#### Segment analysis for the year ended 30 June 2011

	Print <u>Media</u>	Electronic Media	Total
		(Rupees)	
Sales			
External sales			
Advertisement	301,388,929	62,689,675	364,078,604
Newspaper	85,194,359	-	85,194,359
Production and other services	6,263,200	6,150,280	12,413,480
Sales tax	-	(8,804,230)	(8,804,230)
Discount and commission	(66,604,173)	(7,548,764)	(74,152,937)
Total revenue - net	326,242,315	52,486,961	378,729,276

	Print Media	Electronic Media	Total
		(Rupees)	
(Loss) before tax and unallocated expenses	(172,643,806)	(53,854,580)	(226,498,386)
Unallocated corporate expenses Taxation Loss after taxation			63,335,728 (163,162,658)
Segment assets and liabilities			
Segment assets Unallocated segment assets Consolidated total assets	1,328,653,845	490,858,863	1,819,512,708 170,328,653 1,989,841,361
Segment liabilities  Consolidated total liabilities	607,075,226	180,866,270	787,941,496 787,941,496
	Print Media	Electronic Media	Total
		(Rupees)	
Segment capital expenditure	122,810	409,500	532,310
Depreciation and amortization	60,305,508	56,589,492	116,894,999

#### 36 Date of authorization for issue

These financial statements were authorized for issue on 28 September 2011 by the Board of Directors.

### 37 General

- 37.1 No significant re-classification / re-arrangement have been made during the year.
- 37.2 Figures have been rounded off to the nearest of rupee.

Lahore: 28 September 2011

**Chief Executive** 

Director



# FORM OF PROXY

The Company Secretary Media Times Limited 41-N, Industrial Area, Gulberg-II, Lahore	Folio No./CDC A/c. No
	Shares Held:
I / We	of
(Name)	(Address)
being the member(s) of Media Tim	es Limited hereby appoint Mr. / Mrs. / Miss
	of
(Name)	of(Address)
or failing him / her / Mr. / Mrs. / Miss.	of (Name) (Address)
	(Name) (Address)
member of the Company)] as my / our p Annual General Meeting of the Compa	de Registered Folio No. /CDC A/c. No (being the roxy to attend at and vote for me / us and on my / our behalf at an my to be held at the Head Office of the Company, 103-C/II, at 1:00 p.m. and at any adjournment thereof.
Signature this I	ay of2011.
(Witnesses) 1	Affix Revenue Stamp of Rupees Five
2	
	Signature (signature appended should agree with the specimen signature registered with the Company)
Notes:	
1. This Proxy Form, duly completed ar not later than 48 hours before the tim	d signed, must be received at the Registered Office of the Company of holding the meeting.
2. No person shall act as proxy unless may appoint a person who is not a me	ne himself is a member of the Company, except that a corporation mber.
	ve to follow the guidelines as laid down in Circular No. 1 dated 26 and Exchange Commission of Pakistan.

